

Stairlift Shopper *Comparison Guide*SM

We want you to make the right decision and know what you are getting. Use this evaluation chart when getting quotes from our competitors:

Full 2 Year “NO ASTERISKS” Warranty

Rollin Along is so confident in their Liberty Stairlift Packages, they are guaranteed a FULL 2 YEARS. And there are NO annoying “*” . We’ve all seen the little asterisks after a warranty. Tiny letters exclude almost everything. The batteries, the seat, the arms, the footrest- there may be a whole list of exclusions. *Not with us! TWO years, all parts and labor warranty.*

Rollin Along others

YES		
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“Complete Peace of Mind” 5 year Warranty Option

If you want complete Peace of Mind, Rollin Along offers up to FULL 5 YEARS warranty- all parts and all labor. For a small monthly fee, less than \$1 a day, everything is included- even the batteries!

Rollin Along others

YES		
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Huge ‘you are just a number’ company

Big, Huge, International companies SOUND like a great idea, until you have to deal with them. Poor customer service, thick accents you don’t understand and phone people who won’t help or can’t help. *We are a small long time family owned, old fashioned, LOCAL business that thrives on our special relationship with our clients.*

Rollin Along others

NO!!		
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What is the minimum Service Charge?

Warranty expired? We pride ourselves on being reasonable. Ensure you ask what the minimum service charge or ‘service call’ amount is. Some charge hundreds of dollars. Others don’t want to talk about it. We gladly tell you up front!! (and of course, this is waived in our warranty programs!!)

Rollin Along others

\$145		
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“As Clean as we arrived” GUARANTEE

You know how it goes with workers in your home. They leave a mess worse than a class of first graders. But not with us. If we don’t leave it as clean or cleaner than we found it, we will pay for a professional service to come in and do it over.

Rollin Along others

YES		
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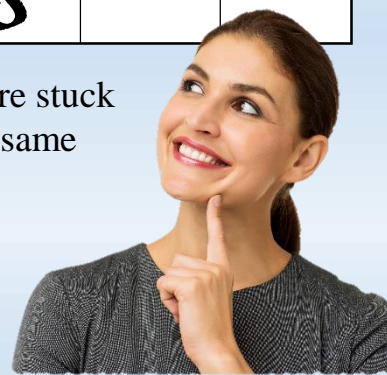
“Tailored just for you” Service

There is no ‘one size fits all’ with us. When Rollin’ Along evaluates your needs, we will help you determine the best stairlift for your needs. Others sell the lowest price system and then you are stuck with failed motors, loud noises, and grinding gears. Not everyone has the same needs, and we help you get the best value for your hard earned money.

Rollin Along others

YES		
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Over for more



One price *GUARANTEED* quote

If you've shopped around, you will find many prices, including a few lower than ours. But then, once they are in the house doing the work, what assurance is there the price doesn't go up? "Well, we didn't realize..." or "You really need to upgrade to a better model" etc are words you will *never* hear from us. Once quoted, that is the absolute price. No hidden fees, no surprises.

Rollin Along others

YES		
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Never Worry Recall Protection Plan

Some providers post recalls on their website expecting you to call them, identify your stairlift model numbers (seriously!) and make your own arrangements. With Rollin Along's *free Never Worry Recall Protection Plan*, we contact you if there is a recall. We already have the information and will let you know, agree on a convenient time, and correct the recall without you having to worry about a thing.

Rollin Along others

YES		
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Fast, friendly LOCAL Service

Remember what good customer service is? It's still alive at Rollin Along! No calling in and hearing "For service in French, press 2796..." We are your neighbors- the ones you can trust. When something goes wrong, some companies have excuses. At Rollin Along, we have solutions- *fast!*

Rollin Along others

YES		
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"No Problem, it's *FREE*" Weekend Emergency Service

We answer the phone, even on weekends! And there is no extra charge. If necessary, we will even come to your home.

Rollin Along others

YES		
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Choose from different packages

This is not a 'one size fits all.' You can *bundle* your new Liberty Stairlift with other mobility solutions to make living easy!

Rollin Along others

YES		
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FREE Open House Party

After your Freedom Stairlift is installed, you can have an Open House and invite all your friends- and we pick up the tab! We buy all the food- and all the napkins and other items, and then clean it all up when the party is over! You just relax and show off your new toy!

Rollin Along others

YES		
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We are a YES! Company.
We pride ourselves on being able to help anyone with a stairlift, no matter whether it is straight, curved, inside or outdoors. Nothing is too hard. We never say no to keeping you in your home longer to enjoy life!

